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- (2) Preparing advertising material for newspapers, periodicals, billboards, and other similar items, and preparing or conducting motion pictures, radio and television programs.
- (3) Preparing booklets, bulletins, and other similar forms of advertisement, used in direct mail advertising.
- (4) Preparing window and other displays.
 - (5) Clerical and stenographic work.
- (6) Investigating and employing advertising agencies, selecting media and conducting negotiations in connection with the placement and subject matter of advertising.
- (c) This account must include the following materials and expenses items:
- (1) Advertising in newspapers, periodicals, billboards, radio, and other similar forms of advertisement.
- (2) Advertising matter such as posters, bulletins, booklets, and related items.
- (3) Fees and expenses of advertising agencies and commercial artists.
- (4) Postage and direct mail advertising.
- (5) Printing of booklets, dodgers, bul-
- (6) Supplies and expenses in preparing advertising materials.
- (7) Office supplies and expenses.

letins, and other related items.

- (d) Properly includible in this account is the cost of advertising activities on a local or national basis of a good will or institutional nature, which is primarily designed to improve the image of the associate utility company or the industry, including advertisements which inform the public concerning matters affecting the associate utility company's operations, such as, the cost of providing service, the associate utility company's efforts to improve the quality of service, the company's efforts to improve and protect the environment, and other similar forms of advertisement. Entries relating to advertising included in this account must contain or refer to supporting documents which identify the specific advertising message. If references are used, copies of the advertising message must be readily available.
- (e) Exclude from this account and include in account 426.4, Expenditures for certain civic, political and related ac-

tivities (§ 367.4264), expenses for advertising activities that are designed to solicit public support or the support of public officials in matters of a political nature

§ 367.9302 Account 930.2, Miscellaneous general expenses.

- (a) This account must include the cost of expenses incurred in connection with the general management of the service company not provided for elsewhere.
- (b) This account must include labor items including miscellaneous labor not elsewhere provided for.
- (c) This account must include the following expenses items:
- (1) Industry association dues for company memberships.
- (2) Contributions for conventions and meetings of the industry.
- (3) Research, development, and demonstration expenses not charged to other operation and maintenance expense accounts on a functional basis.
- (4) Communication service not chargeable to other accounts.
- (5) Trustee, registrar, and transfer agent fees and expenses.
- (6) Stockholders meeting expenses.
- (7) Dividend and other financial notices.
- (8) Printing and mailing dividend checks.
- (9) Directors' fees and expenses.
- (10) Publishing and distributing annual reports to stockholders.
- (11) Public notices of financial, operating and other data required by regulatory statutes, not including, however, notices required in connection with security issues or acquisitions of property.
- (d) Records must be maintained so as to permit ready analysis by item showing the nature of the expense and identity of the person furnishing the service.

§367.9310 Account 931, Rents.

This account must include rents, including taxes, paid for the property of others used, occupied or operated in connection with service company functions. Provide subaccounts for major